

Newport Housing Solutions, Inc.

RESUME + PORTFOLIO

Qualifications

Newport Housing Solutions, Inc. (NHS) is a nonprofit corporation created for the purpose of fostering low-income housing and is in the process of becoming a Qualified Nonprofit Organization under IRC Section 42(h)(5)(C). In 2021, the Newport Housing Authority (NHA) formed this nonprofit entity for the purpose of furthering its mission “to provide drug-free, decent, safe, and sanitary housing for eligible families and to provide opportunities promoting self-sufficiency and economic independence to our residents.” NHS operates under the same Board of Directors as NHA with David Gates serving as the Executive Director. David Gates is also the Executive Director for multiple other affordable housing providers across the State of Arkansas.

NHA currently operates a portfolio of 264 units that are a mix of duplexes and multi-family complexes located in the City of Newport, Arkansas.

NHA is committed to providing strong, sustainable, inclusive communities and quality affordable homes for all. NHA and NHS will continue to explore opportunities to further affordable housing in and around the Newport community. We pride ourselves in being knowledgeable, accessible, and available to the residents, applicants, and community members.

Experience

NHA has been providing affordable housing in Newport since 1967, including operating the city’s Public Housing (Section 9) program.

Previous Experience with LIHTC Program

NHA is currently working to move its public housing inventory to a more sustainable platform by utilizing the Low-Income Housing Tax Credit (LIHTC) program. NHA has procured Baker Tilly US, LLP to act on our behalf as a developer consultant and provide guidance and experience with the LIHTC program. David Gates currently manages a 55-unit LIHTC development in Jacksonville, AR, and also has a 60-unit LIHTC development under construction in Searcy, AR.

Key Administrative Team Members:

David Gates, MBA – Executive Director

Lashun Bland, MBA – Sr. Operations Director

Jabari Douglas, BSA – Controller

Angela Thomas, MBA – Asst. Controller

Mary Kay Lieblong, BSC – HCV Director

Janet Joslin, BSIT – Regional Asset Director

Mike Walker – Construction Project Manager

Joe Thrift – Procurement Specialist

PORTFOLIO EXPERIENCE:

04/22-Present **Whitaker Manor Apartments, HUD-MF & USDA - RD** Madison, AR

Contract – Executive Director

- Addressing vacancy issues and management issues
- Repairing failed REAC scores and MOR issues

02/22-Present **West Helena (Helena) Housing Authority** Helena-West Helena, AR

Contract – Executive Director

- Providing leadership and management structure to repair substandard standing of the Agency
- Working towards repositioning full portfolio using RAD and Section 18

04/21-04/22 **Cotton Plant Housing Authority – Low Rent & USDA - RD** Cotton Plant, AR

Contract – Executive Director

- Repositioned 50 units of the Low Rent Program through RAD Section 22 (Completed 08/01/2021)
- Repaired failing REAC scores and MOR issues

01/21-Present **Cabot Public Housing Agency – Section 8** Cabot, AR

Contract & Program Transfer– Executive Director

- Transferred voucher program to Lonoke County Housing Authority Program (Completed 01/01/2021)

06/20-Present **Brinkley Housing Authority – Section 8** Brinkley, AR

Contract & Program Transfer– Executive Director

- Transferred voucher program to Lonoke County Housing Authority Program (Completed 01/01/2021)

08/19-Present **DeValls Bluff Housing Authority** DeValls Bluff, AR

Contract & Program Transfer – Executive Director

- Transferred voucher program to Lonoke County Housing Authority Program (Completed 01/01/2021)

02/19-Present **Newport Housing Authority** Newport, AR

Contract – Executive Director

- Providing leadership and management structure to repair substandard standing of the Agency
- Repositioning full portfolio

06/17-Present **McRae Housing Authority** McRae, AR

Contract – Executive Director

- Improved overall operation with new effective and efficient management practices
- Looking to transfer the portfolio to Searcy Housing Solutions under RAD Section 22

01/14-Present **Jacksonville Housing Authority** Jacksonville, AR
Contract - Executive Director

- Improved Program standing (Low Rent & Section 8)
- Finalized the closing of the Tax Credit Property (Meadows – 55 Single Family Homes)

11/12-Present **Searcy Housing Authority** Searcy, AR
Contract - Executive Director

- Repaired and reestablished stakeholders' interest in the agency
- Providing direction for agency based on Board recommendations

02/10-Present **Lonoke County Housing Authority** Carlisle, AR
Executive Director

- Providing leadership and management direction for organization
- Working closely with Board members to establish goals

CERTIFICATIONS/PROFESSIONAL DEVELOPMENT/AFFILIATIONS:

Certifications:

HCCP Certification – (Gates, Bland, Lieblong)
Housing Compliance Manager of RD (HCM-R)- (Gates, Bland)
Certified Management Executive – (Gates)
Certified Manager of Property Operations – (Gates)
Certified Specialist of Occupancy (CSO-PH) – (Gates)
Certified Specialist of Occupancy (CSO-HCV)- (Bland)
Certified Specialist of Eligibility and Calculation (CSEC-PH) (CSEC-HCV) – (Bland)
Certified Specialist of RAD Project-Based Vouchers (CRPBV)- (Bland)
Certified Specialist – Public Housing Manager (CS-PHM) – (Gates)
Public Housing Manager – 2010 NAHRO – (Gates)



ACHIEVE YOUR VISION

Organizations that can effectively execute their strategies, mitigate risk, and capitalize on opportunities become industry leaders. CohnReznick provides transformative ideas and technical advice that help our clients move forward with insight and confidence.

Are you ready to achieve your vision?



Firm profile

As a leading advisory, assurance, and tax firm, CohnReznick helps forward-thinking organizations achieve their vision by optimizing performance, maximizing value, and managing risk. Clients benefit from the right team with the right capabilities; proven processes customized to their individual needs; and leaders with vital industry knowledge and relationships. Headquartered in New York, NY, with offices nationwide, the firm serves organizations around the world through its global subsidiaries and membership in Nexia International, a worldwide network of independent accountancy, tax, and business advisors.

Industries and services

Business issues don't occur in a vacuum. They occur in the context of the organization's industry, its life cycle, and its goals and requirements. This is why CohnReznick professionals are specialists, not generalists, who maintain deep knowledge of the issues and opportunities in the industries they serve.

We currently serve clients in a range of diverse industry sectors, including Consumer & Industrial, Financial Sponsors & Financial Services, Real Estate, Renewable Energy, and Technology. We provide these clients with a comprehensive range of services aligned in three major segments: Advisory, Accounting and Assurance, and Tax. This combination allows us to deliver integrated, holistic solutions to complex problems and to leverage resources and knowledge from multiple fields.

To see our full list of our services and industries, visit cohnreznick.com.

Global reach

Growth-focused businesses operating globally demand localized expertise. As they enter new countries and jurisdictions, they want advisors with market-specific knowledge who can help them streamline operations and cost structures, manage international supply chains and logistics, and navigate foreign tax rules and compliance programs such as the EU's General Data Protection Regulation.

Through our global subsidiaries, CohnReznick has the capability to support multinational companies. We've built international teams and competencies in worldwide markets where innovation thrives and where the pulse of the global economy beats loudest. The-boots-on-the-ground presence of our subsidiaries enables CohnReznick to deliver services in tune with local trends, culture, and business dynamics. And, where we need greater scale and scope of service, CohnReznick collaborates with our Nexia affiliates to deliver the resources needed across more than 115 countries.





Community development

Through the clients we serve and the work that we do, CohnReznick continues to be a catalyst for community development that has transformed neighborhoods and improved lives. Whether assisting stakeholders in navigating complex affordable housing and New Markets Tax Credit Programs, providing boots-on-the-ground implementation of governmental disaster recovery efforts, or supporting renewable energy developers with tax equity financing and capital markets guidance, we are committed to advancing the growth and sophistication of the community development industry. Since the inception of tax credits and now through the unique opportunities afforded by Opportunity Zones and public-private partnerships, CohnReznick helps businesses involved with community development manage risk and optimize performance to achieve their goals.

Giving back

Giving back to our communities is a fundamental part of the CohnReznick culture. Employees participate in initiatives through CohnReznick CARES – our platform dedicated to Community, Advocacy, Responsibility, Education, and Service. The scale of our efforts is such that all activities fall under the stewardship of our National CohnReznick CARES Committee, which ensures that our undertakings are successful.

At the national level, CohnReznick hosts golf tournaments, bowl-a-thons, and other fundraising events through the CohnReznick Foundation that benefit organizations such as Special Operations Warrior Foundation and the Joe Torre Safe at Home Foundation. The efforts we conduct at the local (office) level also support a wide variety of organizations, including the American Cancer Society, American Heart Association, City Harvest, Community Food Bank, Habitat for Humanity, Junior Achievement, and the Juvenile Diabetes Research Foundation.

CohnReznick and MLB®

CohnReznick has teamed with Major League Baseball (MLB) to deliver content focusing on the business side of the game – strategy, performance optimization, analytics, and community development – and explored in depth in two MLB-produced content series, *The Business of Baseball* and *Front Office Focus*. CohnReznick is also the Presenting Sponsor of the Winter Meetings coverage, baseball's most intensive week of business. Get ideas to transform *your* game at www.businessofbaseball.com.



BUSINESS OF
BASEBALL

FRONT OFFICE
FOCUS

FIRM FACTS

Year founded: 1919

2,800-plus employees, including 280 partners and principals firmwide

Annual revenue: \$800+ million

27 offices globally

CEO: David Kessler

OUR LOCATIONS



INTERNATIONAL REACH

- Cayman Islands*
- Chennai, India*
- Canada*
- Nexia International – CohnReznick LLP is an independent member of Nexia International – the 8th largest provider of assurance, tax, and advisory services in the world, operating in over 128 countries.

*Foreign subsidiary of CohnReznick LLP.

CohnReznick LLP © 2022 | This has been prepared for information purposes and general guidance only and does not constitute legal or professional advice. You should not act upon the information contained in this publication without obtaining specific professional advice. No representation or warranty (express or implied) is made as to the accuracy or completeness of the information contained in this publication, and CohnReznick LLP, its partners, employees and agents accept no liability, and disclaim all responsibility, for the consequences of you or anyone else acting, or refraining to act, in reliance on the information contained in this publication or for any decision based on it.



• • • • •
• • • • •
• • • • •
• • • • •
• • • • •
• • • • •
• • • • •
• • • • •
• • • • •
• • • • •
• • • • •
• • • • •
• • • • •
• • • • •

**Newport Housing Authority
Newport, Arkansas**

**Mr. Ray Plummer, Manager, Consulting
Baker Tilly
HDJ Statement of Qualifications
June 8, 2022**

About HDJ

Improving lives through design.

Hooker DeJong, Inc. (HDJ) is a leading national A/E firm supporting many clients and projects. Founded along the shores of Lake Michigan in 1936, HDJ is a full-service architectural, engineering, and planning firm.

HDJ's diverse portfolio includes successful outcomes with acquisition rehab, adaptive reuse renovation, new construction, historic preservation, RAD, mixed-use, low- mid-and high-rise apartments, stacked flats, townhomes, and scattered sites.

It's all about our clients. We believe in working with our clients as trusted advisors to provide efficiently planned and designed projects that maximize value within a budget.

Getting from your state's QAP to your project's 8609 takes work. No project is ever easy. We know how complex the process is, with over 8,000 units designed and built over the last five years. We help ease some of the stress.

HDJ has in-house MEP. We know how bumpy the road can be to get to a closing. Our in-house MEP allows us to rely on fewer consultants and prioritize your development needs.

HDJ knows affordable housing. Your commitments are our commitments. Whether you are receiving financing through LIHTC, HUD 221d(4), USDA RA, HOME, CDBG, TIF, AHP, or any other product, we know it. We know it: RAD, acq rehab, Section 18 demo/dispo, adaptive reuse, or new construction!

We communicate consistently with our clients throughout all project phases to achieve objectives and meet budgets. HDJ provides pre-project planning, site selection assistance, programming, schematic design, design development, construction documents, bid negotiation, and construction administration services.

With our extensive, affordable housing experience, our team brings significant value to the project. Efficiently planned and designed projects result in savings to the bottom line. Where budget is essential, you will find that HDJ is a best value provider. This blend of experience will enable us to hit the ground running, streamlining the process and assisting you in anticipating needs and challenges before they arise, and keeping your project within budget.



Our Mission

To be sought out nationally as expert business consultants who design to our client's bottom line.

HDJ works closely with our clients as trusted advisors to provide efficiently planned and designed projects that maximize value within a budget. Throughout all project phases, we communicate consistently with our clients to ensure project objectives are achieved and budgets are met. Our professionals include licensed architects, graduate architects, mechanical engineers, electrical engineers, interior designers, and BIM/Revit specialists. Several of our professionals are LEED-certified, representing a cross-section of disciplines.

HDJ interior designers conceive interiors that create our clients' vision while still meeting demands set forth by regulatory, code, and maintenance requirements. HDJ supports our clients in analyzing, planning, designing, documentation, and managing interior projects. Our interior design support includes collaborating with clients to determine factors that impact planning interior environments, such as budget, architectural preferences, purpose, and function. HDJ also advises clients on interior design factors, such as space planning, layout and utilization of furnishings and equipment, and color coordination.

HDJ's engineers are experienced and respected experts in the affordable housing industry. Our engineering design team comprises licensed engineers whose focus is the working knowledge and understanding of current requirements and technologies for integration with existing projects. HDJ's experience with technology, planning, cost estimating, and problem solving enables us to provide innovative and cost-effective solutions for clients. HDJ places a high degree of emphasis on the reliability, efficiency, and quality of any proposed systems while ensuring the systems meet codes and requirements.



HDJ's RAD Program Experience

In 2010, it was estimated that public housing authorities (PHAs) needed \$26 billion in capital improvements. To combat this serious problem, Congress created the Rental Assistance Demonstration (RAD) program as part of the Consolidated and Further Continuing Appropriations Act of 2012. RAD allows public housing authorities to convert their units to long-term Section 8 rental assistance contracts. In 2018, Congress increased the number of units available for a RAD conversion to 455,000.

RAD is a powerful tool for public housing authorities for two primary reasons:

- Long-term Section 8 contract rents allow for greater debt and equity financing options; and
- RAD provides a variety of redevelopment options to address the deferred maintenance backlog.

Because of the method, PHAs collect rents and receive subsidies, a PHA property's income and revenue are not consistent or easy to determine. This lack of certainty presents a challenge for lenders to provide financing to PHAs. A Section 8 contract minimizes the uncertainty by leading to consistent rents, adjustments for inflation, and indefinite contract length. Some of the financial products available to PHAs and their development partners are 4% and 9% LIHTC, historic tax credits, HOME, and CDBG.

Because of the new financial tools at the disposal of a PHA, RAD provides various redevelopment options. As long as there is a one-for-one replacement of units, a PHA can build new units or rehab old properties. A few of the benefits RAD provides to PHAs include:

- Decreasing the density of their developments
- Moving assistance to targeted neighborhoods and other properties
- Promoting mixed-income communities
- Stabilizing revenue
- Creating more efficient property management operations

RAD is a verifiably successful affordable housing program for all-sized PHAs throughout the United States. As of 2018, 93,000 units had been converted using the RAD platform. That's nearly \$5.44 billion in construction investment. Aside from the apparent benefits to PHAs, the economy, and the affordable housing industry, 93,000 families now have safer and higher-quality living accommodations.

The following project list includes HDJ's RAD work (projects utilized local building codes and modernization standards as a set out in HUD handbook 7485.2 Rev 1):

- Waukegan Housing Authority, Barwell Manor (currently in construction), Waukegan, Illinois
- Waukegan Housing Authority, Armory Terrace Homes (currently in design), Waukegan, Illinois
- Fort Wayne Housing Authority, McCormick Place (currently in construction), Fort Wayne, Indiana
- Peoria Housing Authority, Taft Homes (currently in construction), Peoria, Illinois
- Ecorse Housing Authority, Ecorse Homes (completed), Ecorse, Michigan

Armory Terrace Homes

WAUKEGAN, IL

HDJ provided architectural and engineering services with the Waukegan Housing Authority for this RAD conversion. This project includes the rehabilitation of existing units and improvements to the property site. There are 50 units spread among nine townhome-style properties. There is also a community center/garage and onsite parking. This project is utilizing the 4% tax credit allocation. HDJ is providing architectural, interiors (finish & color selection support), structural, plumbing, mechanical, and electrical engineering services for Schematic Design, Design Development, Construction Documentation, Bid Negotiation, and Construction Administration, in accordance with industry standards.



FRONT ELEVATION - BUILDING 4



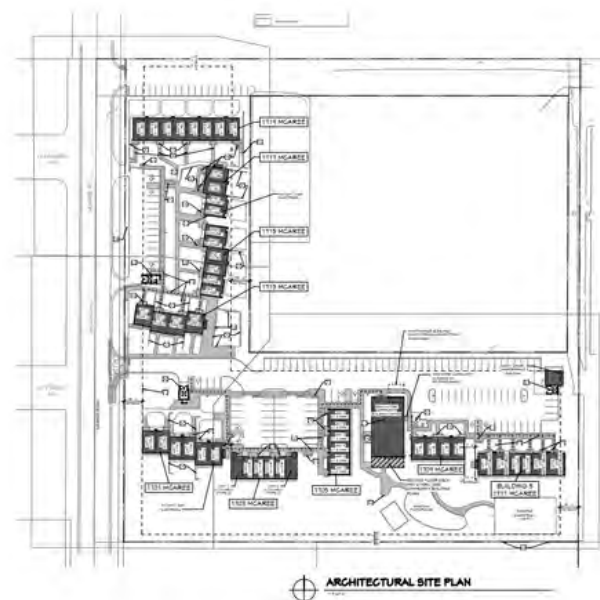
FRONT ELEVATION - BUILDING 5



FRONT ELEVATION - BUILDING 7



FRONT ELEVATION - BUILDING 8

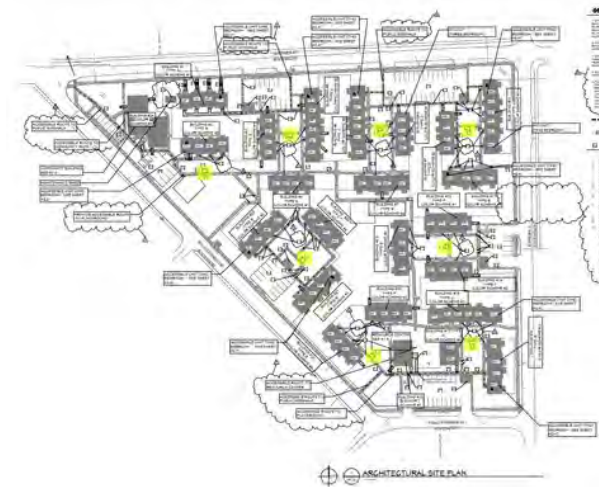


ARCHITECTURAL SITE PLAN

McCormick Place

FORT WAYNE, IN

McCormick Place is a RAD conversion with the Fort Wayne Housing Authority. There are multiple townhome-style buildings totaling 94 units for rehabilitation. The rehabilitation is significant, with a complete update of the interiors and exteriors of the units, along with upgrades to the community space, administrative offices, and daycare. The project was awarded 4% low-income housing tax credits through Indiana Housing and Community Development Authority to assist with financing the project.



Ecorse - Renaissance Estates

ECORSE, MI

Renaissance Estates is a complete demolition of an aging public housing authority development to provide modernized, safe, and comfortable environments for area residents. The project includes the new construction of mixed housing densities to create sustainable neighborhood settings, emphasizing New Urbanism strategies and traffic calming measures to encourage a walkable and neighbor-friendly community.



Osborn Commons

SAULT STE MARIE, MI

Osborn Commons is a new \$14 million, mixed-income apartment home with a 4th-floor outdoor terrace offering fantastic views of the Soo Locks. The new construction building has been certified LEED Gold by the US Green Building Council. It is also home to the new Market on Osborn retail store that sells groceries, specialty foods, and other convenience items and eliminates the neighborhood's longtime food desert. The funding for Osborn Commons was supported through federal Low-Income Housing Tax Credits (LIHTC) allocated by MSHDA with equity financing by CREA, LLC. Osborn Commons also received a mortgage from Cedar Rapids Bank & Trust and a construction loan from Merchants Capital.



Fox River Crossing

ELGIN, IL

The project is located at 300 N. State Street in Elgin, Illinois, and consists of one 4-story building with 60 total apartment units (21-1 BR and 39-2 BR), as well as property management offices, community room, medical services coordinator offices, laundry room, fitness room, and other resident and management amenities. The lower level of the building is parking (61 spaces) and maintenance and utility rooms. The 3 upper levels consist of residential apartments and various common spaces. The approximate area of the building is 97,775 sq-ft. The project received HUD financing.



Centennial North Apartments

MT. PROSPECT, IL

Centennial North Apartments is located in Mount Prospect, IL. It is a project-based section 8 facility receiving government subsidies. Tenant rents are based on 30% of the senior's annual income. Centennial North recently completed renovations to each apartment.



Centennial South Apartments

MT. PROSPECT, IL

HDJ provided architectural and engineering design services for 97-unit affordable senior apartments located in Mount Prospect, IL. It is a project-based section 8 facility receiving government subsidies. Tenant rents are based on 30% of the senior's annual income. Centennial North recently completed renovations to each apartment.



Freedman Point Apartments

HOPEWELL, VA

With a roof-top terrace, controlled main entry, community room, parking garage, and more, Freedman Point is a newly completed apartment building in Hopewell, VA. This community features 2 and 3-bedroom apartments with energy efficient electric appliances, washer/dryer hookups, and microwaves.



Maple Point Apartments

CHICAGO, IL

HDJ provided architectural and engineering design services for this adaptive reuse project of an existing 3-story school building and a 3-story addition to create 40 apartment units.



Chelsea Commons

SUGAR GROVE, IL

HDJ provided architectural and engineering services to rehabilitate this multi-building, 40-unit family multi-housing complex located on 4 acres. The complex consists of 18 one-bedroom, 20 two-bedroom, and two three-bedroom units.

The scope of work was extensive and included adding modern amenities such as microwave range hoods, dishwashers, central air conditioning, and energy efficiency “green” features such as additional insulation, new windows, and new Energy Star appliances.



The Berkshire

NILES, MI

The Berkshire Niles is an affordable housing community with comfortable units for seniors of all incomes. Units at Berkshire are professionally designed to meet the changing needs of today's seniors. Each apartment home includes a full kitchen with full-size Energy Star® appliances, water-saving fixtures, and a high-efficiency furnace.



The Hamilton

PONTIAC, MI

The Hamilton Apartments is a new construction project with 42-units of four-story, multi-family building. There are 14 one-bedrooms, 24 two-bedrooms, and 4 three-bedroom units. HDJ prepared MSHDA LIHTC documentation for the application.



People + Talent

- David Layman, AIA, NCARB - President/CEO, Principal
- Rob Gustafson, PE, LEED AP - Director of Operations/Senior Project Manager
- Brion Boucher, AIA, NCARB, LEED AP - Senior Project Manager
- Greg Hoogland, AIA, NCARB, CSI CDT- Lead Project Architect
- Kyle VanKlompberg - Graduate of Architecture
- David Spiegel, EIT, CPDT- Lead Mechanical & Plumbing Engineer
- Greg Roberts, PE - Electrical Engineer





David Layman, AIA, NCARB

PRESIDENT/CEO

Education

University of Michigan
Masters of Architecture-MArch
College of Architecture & Urban
Planning Bachelor of Science,
College of
Architecture & Urban Planning

Professional Registrations

States of Alabama, Arizona,
Arkansas, Colorado, Connecticut,
Georgia, Illinois, Indiana, Iowa,
Kansas, Kentucky, Louisiana,
Michigan, Minnesota, Mississippi,
Missouri, New Jersey, New York,
North Carolina, Ohio, Oklahoma,
Pennsylvania, South Carolina,
Tennessee, Texas, Virginia, West
Virginia, Wisconsin

National Council of Architectural
Registration Boards
36 CFR 61 Qualified Historical
Architect
Licensed Residential Builder,
State of Michigan
Licensed Real Estate Agent, State
of Michigan

Project Role

As President and CEO, David provides broad oversight on all HDJ projects from concept to completion. His primary responsibility is to help ensure that all HDJ work meets the highest quality standards and that client expectations are fully satisfied.

David is comfortable in the role of project "visioning" and creating construction plans that follow. As a "hands-on" architect, David takes an active role in each project and has developed a practice based on principal level engagement at all phases of the work.

His over twenty-five years of experience has included all phases of professional design services, from the crucial first step stakeholder participation, through building design and construction administration.

Project Experience

Armory Terrace Homes, Waukegan, IL
McCormick Place, Ft. Wayne, IN
Ecorse - Renaissance Estates, Ecorse, MI
Osborn Commons, Sault Ste Marie, MI
Fox River Crossing, Elgin, IL
Centennial North Apartments, Mt. Prospect, IL
Centennial South Apartments, Mt. Prospect, IL
Freedman Point Apartments, Hopewell, VA
Maple Point Apartments, Chicago, IL
Chelsea Commons, Sugar Grove, IL
The Berkshire, Niles, MI
The Hamilton, Pontiac, MI
The Post Office Apartments, Niles, MI
Hartford Terrace Apartments, Muskegon, MI
Falcon Woods Apartments, Holland, MI
Enchanted Glen Apartments, Colon, MI
Longfellow Towers, Ludington, MI
Cavalier Greene Apartments, Corunna, MI
Bridgeview Greene Apartments, St. Ignace, MI
Calumet Townhouses, Detroit, MI
Olde Mill Heights Apartments, Saugatuck, MI
Decatur Downs Apartments, Decatur, MI

Professional Affiliations

AIA Grand Valley Chapter
American Heart Association, Past Volunteer
American Institute of Architects (AIA)
American Red Cross, Past Board Member
Baker College Interior Design Department Advisory Board
Gerald R. Ford Boy Scout Council, Lifelong Eagle Scout
Habitat for Humanity, Past Volunteer
Lakeshore United Way, Past Board Member
Leadership Muskegon, Advisory Committee
Michigan Housing Council, Board Member
Muskegon Area Chamber of Commerce, Past Volunteer
Muskegon Area Sister Cities, Board Chairman
Service 1 Credit Union, Board Member



Rob Gustafson, PE, LEED AP®

DIRECTOR OF OPERATIONS
SENIOR PROJECT MANAGER

Education

Michigan State University
Bachelor of Science, Mechanical
Engineering C.C.A.F. Maxwell
AFB, GA
AAS Avionics System
Technology

Professional

Registrations

Registered Professional
Engineer: States of New York,
Michigan, Tennessee, Missouri,
Illinois, Virginia

LEED (Leadership in Energy and
Environmental Design)
Accredited Professional
Technician of the Year for 1999,
7th BombWing, Dyess AFB, TX
and Air Combat Command,
USAF

Project Role

Rob's primary responsibility as Director of Operations/Senior Project Manager is to oversee contracts, schedules, and budgets. Rob works in concert with the Lead Project Architect to help ensure that resources and communications are aligned and maintained to carry out project objectives effectively and expeditiously. His attention to detail and responsive communication with the entire team allows him to address issues early and decisively, which helps projects run smoothly, and on schedule.

Project Experience

Armory Terrace Homes, Waukegan, IL
Ecorse - Renaissance Estates, Ecorse, MI
Osborn Commons, Sault Ste Marie, MI
Centennial North Apartments, Mt. Prospect, IL
Centennial South Apartments, Mt. Prospect, IL
Maple Point Apartments, Chicago, IL
Chelsea Commons, Sugar Grove, IL
The Hamilton, Pontiac, MI
Hartford Terrace Apartments, Muskegon, MI
Falcon Woods Apartments, Holland, MI
Enchanted Glen Apartments, Colon, MI
Longfellow Towers, Ludington, MI
Cavalier Greene Apartments, Corunna, MI
Bridgeview Greene Apartments, St. Ignace, MI
Calumet Townhouses, Detroit, MI
Olde Mill Heights Apartments, Saugatuck, MI
Decatur Downs Apartments, Decatur, MI

Professional Affiliations

American Society of Heating, Refrigeration & Air
Conditioning Engineers (ASHRAE)
American Society of Mechanical Engineers (ASME)
Gerald R. Ford Boy Scout Council (Lifelong Eagle Scout)
Muskegon Exchange Club
Pioneer Arbour, Active Board Member
Egelston Township Planning Commission Board
Chairman, Active Board Member



Brion Boucher, AIA, NCARB, LEED AP®

SENIOR PROJECT MANAGER

Education

University of Michigan
Masters of Architecture
Bachelor of Science, Architecture

Professional Registrations

AIA Registered Architect
Arizona

NCARB, National Council of
Architectural Review Boards

US Green Building Council's
Leadership in Energy &
Environmental Design

Project Role

Brion's primary responsibility as Senior Project Manager is to oversee contracts, schedules, and budgets. Brion works in concert with the Lead Project architect to help ensure that resources and communications are aligned and maintained to carry out project objectives effectively and expeditiously. His attention to detail and responsive communication with the entire team allows him to address issues early and decisively, which helps projects run smoothly and on schedule.

Project Experience

Newport Housing Authority RAD, Newport, AR
Armory Terrace Homes, Waukegan, IL
McCormick Place, Ft. Wayne, IN
Freedman Point Apartments, Hopewell, VA
The Post Office Apartments, Niles, MI
Albert Kahn Apartments, Jackson, MI
Union at SS, Kentwood, MI
530 S. Rose Street, Kalamazoo, MI
Garfield School, Sault Ste Marie, MI
Grand View Place, Grand Rapids, MI
Hayward Wells, Benton Harbor, MI
The Berkshire, Niles, MI
Osborn Commons, Sault Ste Marie, MI
Malcolm School, Sault Ste Marie, MI
Hillcrest Apartments, Manistee, MI
Niles Four Flags Apartments, Niles, MI
Ashton Ridge, Jackson, MI
Ironwood Apartments, South Bend, IN

Professional Affiliations

- Leadership in Green Building Lecture Series (keynote speaker) – Building and Construction Authority, Singapore
- Green Building Design and Strategies Seminar (keynote speaker) – PAM/ACEM, Kuala Lumpur, Malaysia
- XED, Executive Education & Professional Development (presenter) University of Southern California
- BIM Symposium – University of Southern California (presenter)
- Eagle Award, Boy Scouts of America
- City of Muskegon, Construction Code Board of Appeals, Architecture



Greg Hoogland,
AIA , NCARB, CSI
CDT

LEAD PROJECT ARCHITECT

Education

Taubman College of
Architecture+Urban Planning,
University of Michigan

University of Michigan Master of
Architecture Master of Urban
Planning Graduate Studies, Real
Estate Development

Professional Registrations

AIA Registered Architect, Michigan

NCARB - National Council of
Architectural Review Boards

CSI CTD - Construction Specification
Institute, Construction Technology
Certification

Project Role

As Lead Project Architect, Greg will collaborate with the project team throughout your project's visioning, design, planning, and construction. He has skilled insights that link conceptualization to the programmatic criteria and technical documentation. He is highly proficient in performing quality assurance reviews at critical phases of projects and has proven abilities in all technical areas of architecture. His approach is all about clear and continuous communication with clients.

Project Experience

Shelton Gardens, OH
Reids Valley, OH
Mount Vernon Plaza I, Columbus, OH
Bailey Community, Lansing, MI
Batavia Village, OH
Bayridge Greene, Keyser, WV
Anthony Place Apartments, Yorkville, IL
Park Village, Shelby OH
Cary Senior Living, Cary, IL
Universal City Apartments, Chicago, IL
Country Club Heights, Quincy, IL
Canebreak Apartments, Goose Creek, SC
Baltic Plaza Apartments, Atlantic City, NJ
New York Ave Apartments, Atlantic City, NJ
Bridgeview Apartments, Charleston, SC
Osprey Place, N. Charleston, SC
Wolford Apartments, Danville, IL
Eco Village Apartments, Fostoria, OH
Lima Apartments, Lima, OH



Kyle VanKlompberg

GRADUATE OF ARCHITECTURE

Education

Lawrence Technological University
MArch, Master of Architecture,
Digital Fabrication

BArch Bachelor of Science
Architecture

Project Role

As a Graduate of Architecture, Kyle collaborates with the project team through visioning, design, planning, and construction. He has skilled insights that link conceptualization to the programmatic criteria and technical documentation.

Project Experience

Newport Housing Authority RAD, Newport, AR
The Armory Terrace, Waukegan, IL
Braywood Manor, Norfolk, VA
Concordia Place, Chicago, IL
Hunters Point, Chesapeake, VA
Colonial Hall, Norfolk, VA
Southern Meadows, Indianapolis, IN
Annika Place, Traverse City, MI
Rosemont at Lancaster, Lancaster, TX
Rosemont at Ash Creek, Dallas, TX
North State Road, Lebanon, IL
Old Brooklyn Apartments, Cleveland, OH
Shawnee Apartments, Louisville, KY



David Spiegel, EIT, CPDT

LEAD MECHANICAL & PLUMBING ENGINEER

Education

University of Michigan-Dearborn
Bachelors Degree, Mechanical
Engineering

Bachelor of Engineering
Bioengineering and Biomedical
Engineering

Professional Registrations

Certified Plumbing Design
Technician-American Society
of Plumbing Engineers

Engineer In Training -
NCEES:19-531-38

Project Role

David works directly with the senior engineering team to design plumbing and mechanical systems for projects by calculating heating and cooling loads, water service, and equipment sizing. David drafts a mechanical and plumbing system in BIM following all design codes and standards as required from these calculations. He also reviews shop submittals from beginning to end.

Project Experience

Newport Housing Authority RAD, Newport, AR
Armory Terrace, Waukegan, IL
Barwell Manor, Waukegan, IL
Taft Homes, Peoria, IL
The Post Office Apartments, Niles, MI
530 S Rose Street, Kalamazoo, MI
Universal City Apartments, Chicago, IL
Mount Vernon Plaza, Columbus, OH
Porter Apartments, Lansing, MI
Concordia Place, Chicago, IL
Southern Meadows, Indianapolis, IN
Shelton Gardens, Cincinnati, OH
Hillcrest Apartments, Manistee, MI
Denbigh Trace, Newport News, VA
Aqua Vista Apartments, Newport News, VA
Park Landing, Woodbridge, VA



Greg Roberts, PE

ELECTRICAL ENGINEER

Education

Georgia Institute of Technology
Bachelor of Science
Electrical and Electronics
Engineering Georgia Perimeter
College

**Professional
Registration**

Professional Engineer
NCEES

Project Role

Greg has seven years of experience designing electrical systems. His primary responsibility will be designing concepts for recommended builds. He collaborates with clients to identify electrical system requirements, specifications, timelines, budgets, and performance expectations. Greg has technical experience in power systems, controls, lighting, coordination of utilities, and a whole range of practical applications. He researches suitable solutions, estimates costs, and designs systems according to project requirements.

Project Experience

Newport Housing Authority RAD, Newport, AR
Union Apartments, Wheeling, IL
Osborn Commons, Sault Ste Marie, MI
The Berkshire, Niles, MI
The Berkshire, Muskegon, MI
Cavalier Greene, Corunna, MI
Grand View Place, Grand Rapids, MI
Audubon Crossing, Dayton, OH
Bell Diamond Manor, Norfolk, VA
Brennan Pointe II, Newport News, VA
Lambert Landing I, Richmond, VA
Lambert Landing II, Richmond, VA
The Banks at Berkley II, Norfolk, VA
Carney Place, Norfolk, VA
Holley Pointe, Portsmouth, VA
Union at SS. Kentwood, MI



LIHTC: Improving lives through design.

A/E SERVICES TO SUPPORT

\$1.2 Billion in construction value since 2019

LIHTC PROJECTS IN 34 STATES

LIHTC TYPES

4% NEW CONSTRUCTION
4% ACQUISITION REHAB + PRESERVATION REHAB

LIHTC TYPES

9% NEW CONSTRUCTION
9% ACQUISITION REHAB+ PRESERVATION REHAB
9% ADAPTIVE REUSE RENOVATION

HONORS + AWARDS

OSBORNE COMMONS | SAULT STE MARIE, MI

USGBC OH/MI/IN Leadership Awards
Named Michigan's Green Building of the Year 2021

THE ROSENWALD APARTMENTS | CHICAGO, IL

2021 - 200 Great Places in the State of Illinois by AIA Illinois
2018 Advisory Council on Historic Preservation/HUD Secretary's Award for Excellence in Historic Preservation
2018 Finalist for Chicago Building Congress Merit Award for Renovations over \$10 million
2018 The Outstanding For-Profit Neighborhood Real Estate Project Award
2017 Richard H. Driehaus Foundation Preservation Award for Rehabilitation
2017 Novogradac Historic Preservation Award
2017 Chicago Historic Preservation Award
2017 Best For-Profit Development for the Chicago Neighborhood Development Award

BRAINERD PARK | CHICAGO, IL

AHF Reader's Choice Award 2019 Finalist—Urban Design | Brainerd Park, Chicago, IL

THE LAKEWOODS APARTMENTS | DAYTON, OH

2017 Award of Excellence in Senior Housing Preservation Ohio Capital Corporation for Housing
FINALIST: 2015 Reader's Choice Awards, Affordable Housing Finance (AHF), Finalist—Preservation Category

STUYVESANT APARTMENT BUILDING | GRAND RAPIDS, MI

Outstanding Preservation Project by a Group Award 2017 by the Historic Preservation Commission

BERKSHIRE-PAW PAW | PAW PAW, MI

LEED for Homes GOLD Certification 2017

VILLAGE OF HILLSIDE SENIOR LIVING | HARBOR SPRINGS, MI

LEED for Homes GOLD Certification 2017

NATIONAL 101 BEST & BRIGHTEST COMPANIES

National Best & Brightest Companies to Work For 2021 Winner
National Best & Brightest Companies to Work For 2020 Winner
National Best & Brightest Companies to Work For 2019 Winner
National Best & Brightest Companies to Work For 2018 Winner
National Best & Brightest Companies to Work For 2017 Winner
National Best & Brightest Companies to Work For 2016 Winner
National Best & Brightest Companies to Work For 2015 Winner
National Best & Brightest Companies to Work For 2014 Winner

LLOYD HOUSE 1 | MENOMINEE, MI

Received the 2015 Governor's Award for Historic Preservation for the rehabilitation of Lloyd's Department Store, Menominee, MI FINALIST: 2015 Readers Choice Awards, Affordable Housing Finance, Finalist-Historic Rehab Category.

VILLAGE AT RIVER'S EDGE | KALKASKA, MI

Received an Honorable Mention at a national level for the Charles L. Edson Tax Credit Excellence Award

TRAIL WEST APARTMENTS | NEWARK, OH

Received 2010 Award for Excellence Affordable Housing Preservation from Ohio Capital Corporation for Housing

ARTWORKS OF MUSKEGON | MUSKEGON, MI

Received Best Two Bedroom Floor Plan, 2010 GLAStar Awards, Property Management Association of Michigan
Received 2007 Governor's Award for Historic Preservation
Finalist for the National Housing & Rehabilitation Association's 2005 J. Timothy Anderson Award for Excellence in Historic Rehabilitation

310 SOUTH MECHANIC LOFTS | JACKSON, MI

Finalist in the Multi-Housing News 2008 Design Excellence Awards in the Adaptive Reuse Category

MUSKEGON COUNTY | MUSKEGON AREA TRANSIT SYSTEM TRANSPORTATION CENTER MUSKEGON, MI

Received 2005 AIA Grand Valley Honor Award for Building Design

Sustainability

HDJ is proving that sustainability does not have to come at the expense of practical business operations. With our guiding principle of improving lives through design, we do so directly and indirectly. HDJ prioritizes sustainable design, defined as the balancing of environmental, economic, and social concerns. Sustainable design is beneficial to our firm and our clients because it often reduces operating costs, reduces waste management costs, and increases productivity. It makes both environmental sense and business sense.

HDJ has staff architects and engineers that are LEED AP (Leadership in Energy and Environmental Design Accredited Professionals) through the USGBC (US Green Building Council). We encourage our clients to design and develop their facilities with an eye on sustainable criteria wherever possible. Many features can be easily incorporated into building design to help increase energy efficiency, reduce environmental waste and provide better indoor air quality, whether they choose to pursue LEED certification or not. LEED and sustainable design are important aspects of our design culture and we have LEED AP in each discipline of our firm. Our team remains engaged in both LEED and sustainable design, staying current with best practices and latest technologies.

HDJ is active in the West Michigan Chapter of the US Green Building Council (USGBC), the parent corporation of LEED. Our engineers are members of the American Society of Heating, Refrigeration and Air-Conditioning Engineers (ASHRAE), to whom the USGBC references minimum energy standards for all of their LEED-certified buildings, and also members of the American Society of Plumbing Engineers (ASPE). HDJ engineers participate regularly in sustainable design classes through ASHRAE and participate in ASPE annual training classes on sustainable design.

Because HDJ is highly qualified and experienced, we know how to develop sustainable strategies that are environmentally-thoughtful and cost-effective solutions. Our sustainable design recommendations are engineered around proven technologies in innovative applications and grounded by reasonable pay-back periods. We have incorporated many intentional sustainable design features, including green roofs, daylight harvesting, wind generation, geothermal installation, automated controls, and high efficiency lighting.

BIM / Revit

In the Architecture, Engineering, and Construction (AEC) Industry, the shift toward digital tools has greatly increased productivity and revolutionized operations, especially with Building Information Modeling (BIM). BIM allows for three-dimensional, dynamic, and real-time data collection that can be easily communicated to all project team members. This changes the flow of project information from client to architect to engineer to contractor and back to the client. With BIM, significantly less information is lost, disrupted, or miscommunicated than in traditional workflow, as information fluently travels through concept, detail, construction, and operation.

In addition to full AutoCAD and MicroStation capabilities, HDJ has invested extensively in Autodesk Revit Building software, which helps facilitate BIM processes. This state-of-the-art modeling system allows for the three-dimensional presentation of concepts and ideas while simultaneously creating working drawings. The software enables us to create a more realistic visual representation of work for our clients and provide data-ready models for team consultants and construction partners.

Our use of BIM benefits nearly all aspects of a project. With a cohesive working model, there is increased productivity and communication. It allows us to diligently maximize clients allocated dollars by creating clever and efficient designs. HDJ recognized the major technological shift early on, saw the advantage of this process, and adopted it while it was new. As technology in the industry is ever-changing, we believe in continuously improving our methods, like adopting BIM, to be on the leading edge of industry advancement and innovation.



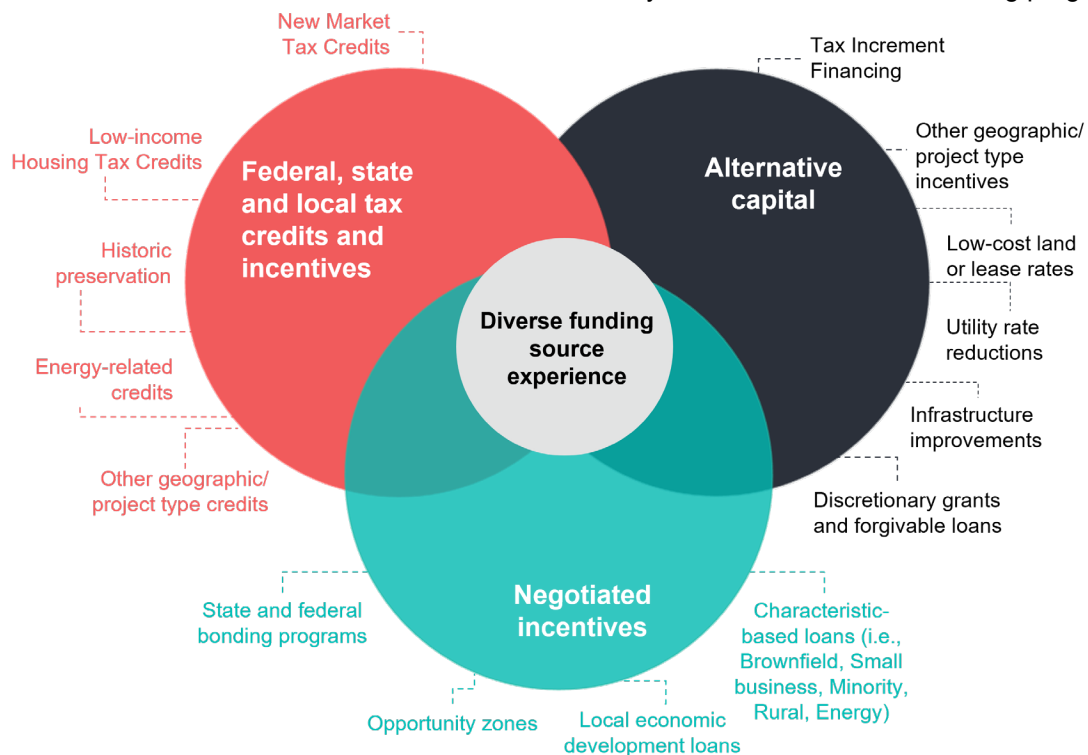
Atlanta Chicago Cleveland Detroit Grand Rapids Indianapolis Los Angeles Muskegon Phoenix

hookerdejong.com

Helping housing authorities explore and secure project financing options

We implement a transaction-oriented service approach. Our team helps clients structure — and close — market-proven transactions. In addition, we bring innovative and creative ideas to address challenges such as financial risk, credit quality and regulatory barriers.

Our firm’s ability to secure funds for housing authority projects using various competitive funding programs at the federal, state and local levels is evidenced by our success with the following programs.



Our housing specialists possess an in-depth understanding of real estate fundamentals, design and construction best practices, affordable housing programs and sound financial structuring alternatives. The diversity and volume of affordable housing and community development projects we have worked on have provided us with the knowledge and relationships necessary to provide great value. Specific experience includes the following services.

Rental Assistance Demonstration (RAD)

Baker Tilly is at the forefront of the RAD program initiative. Baker Tilly served as a subcontractor to the U.S. Department of Housing and Urban Development (HUD) on a national contract to provide technical assistance to PHAs for the RAD program. We assist PHAs in assessing their developments as it relates to RAD feasibility as well as present on the topic at several state and regional housing conferences. We collaborate with developers experienced in housing and the RAD program to efficiently and effectively address the challenges and opportunities presented with each project. In addition, we have established effective relationships with state housing finance agencies across the nation.

RAD expertise

Baker Tilly has played an integral part of the RAD program since its inception in 2012 and has assisted in the conversion of thousands of affordable housing units.

By teaming with Baker Tilly, clients are able convert their housing units under HUD’s RAD program, access other affordable housing financing options and navigate the development process successfully. We review the details of each project, potential funding sources and capital needs as we work on the program to confirm the best project structure.

RAD EXPERIENCE		
28,000	2,807	\$431M
units for RAD applications	units closed RAD transactions	development costs

We leverage our experience with obtaining many layers of financing and by understanding the complex layers of compliance that come with using them to:

- Evaluate RAD feasibility and perform financial modeling
- Complete the RAD program application and manage HUD processing
- Identify, apply for, and obtain tax credits, tax-exempt bonds, and other financing sources
- Structure and underwrite mixed-finance transactions
- Negotiate with equity investors and lenders

LIHTC experience

Baker Tilly regularly works with affordable housing clients in closing transactions that have received more than \$1 billion in LIHTC equity, more than \$350 million from agency and government funding sources such as those listed above and another \$50 million of HTC equity.

Baker Tilly has also assisted affordable housing developers in closing deals with more than 20 different equity investors, with whom Baker Tilly professionals maintain contact to stay current on the types of deals they are pursuing and their specific underwriting requirements. The team also works with developer clients and their attorneys to review, structure and negotiate loan documents to ensure fair and equitable terms for Baker Tilly’s clients.

Baker Tilly serves as a tax credit consultant to housing authorities, not-for-profit and for-profit developers throughout the country. **In the past 12 months, the firm has helped secure 9% and/or 4% allocations throughout the U.S., including in California, Georgia, Illinois, Iowa, Louisiana, Maryland, Missouri, Ohio, Texas, Virginia and Wisconsin, among others.**

Mixed finance

We have experience with HUD mixed-finance requirements and frequently consult with clients on the regulatory conditions of their major funding sources and housing programs. Mixed-finance transactions are multilayered capital structures that utilize public and private sources to fund development costs. These structures can present a unique and complex constellation of issues such as priority payments, risk allocation, capital cost, return requirements, regulatory restrictions and project ownership. Creativity, technical expertise and proven deal experience are crucial factors in navigating through these issues and securing successful development outcomes.

National success

In the past 12 months, our firm has helped secure 9% and/or 4% allocation throughout the U.S., including in California, Georgia, Illinois, Iowa, Louisiana, Maryland, Missouri, Ohio, Texas, Virginia and Wisconsin, among others.

Due diligence, predevelopment and re/development support

Baker Tilly regularly provides development consulting for PHAs. With a wealth of experience in assessing various professionals and contractors selected by Baker Tilly’s PHA and not-for-profit clients, the firm’s professionals assist in choosing professionals as well as monitoring and evaluating ongoing performance.

Quantitative analysis, financial modeling and financial feasibility

Baker Tilly’s affordable housing team is nationally known for its quantitative analysis and financial modeling expertise. Our housing specialists possess an in-depth understanding of real estate fundamentals, affordable housing programs and sound structuring alternatives. Our technically proficient team assists clients in ensuring that proposed financing structures work within the constraints of their requirements, as well as the parameters of lenders and investors.

In our role as financial consultants, Baker Tilly routinely prepares financial models for affordable housing projects. On an annual basis, our staff prepares more than 75 models for financial closings that include various affordable housing financing, including LIHTC, permanent debt included HUD mortgages or conventional bank mortgages, tax-exempt bonds, HOME funds, Affordable Housing Program (AHP) funds, Capital Funds and Replacement Housing Factor Funds, among other financing tools.

To further illustrate the firm’s capability, Baker Tilly provides financial pro forma work for one of the top five investors in LIHTC for more than 40 projects per year, assisting to close more than \$250 million of tax credit equity with this one investor alone.

Baker Tilly specializes in building best-practice financial models that incorporate negotiated deal terms, risk identification, mapping and allocation, and complex regulations, program rules and key tax issues. These models can empower clients to map multiple financial and operating scenarios and explore all dimensions of your development strategy to facilitate optimal decision-making.

Negotiation with investors, lenders and developers

Our professionals maintain trusted relationships within the affordable housing lending and investing communities. We have worked with large financial institutions, mortgage lenders and community banks throughout the country. Baker Tilly assists with structuring your capital transactions to maximize the amount of equity and financing raised from investors, lenders and “soft” sources. We also review legal and financing documents related to the contemplated transaction for compliance with financial projections and relevant laws and regulations. Also, the team identifies opportunities for you to minimize economic risk through proper documentation.

Baker Tilly’s specialists are skilled in creating and sustaining working relationships with financial banking institutions, equity syndicators, and federal, state and local finance agencies. Some of the syndicators Baker Tilly works with include:

- | | | |
|--|--|---|
| <ul style="list-style-type: none">• Aegon• Alliant• Bank of America• BMO Harris Bank• Boston Capital• Boston Financial• Chevron• Cinnaire• City Real Estate Advisors | <ul style="list-style-type: none">• Eddison• Enterprise• Hunt/Alden Torch Key Bank• Merritt Capital Corporation• Ohio Capital Corporation• National Equity Fund | <ul style="list-style-type: none">• PNC• R4 Capital RBC• Red Stone Equity• Richman• Stratford• US Bank• Wells Fargo |
|--|--|---|

The diversity of development projects Baker Tilly has assisted with has provided the firm with the technical knowledge and project experience that have the potential to provide great value to our clients.

Structuring of loan documents and development agreements

Baker Tilly’s team works with clients and their attorneys to review, structure and negotiate loan documents for compliance with the financial projections and relevant laws and regulations. In addition, our specialists look for opportunities for you to minimize economic risk and tax impacts through proper documentation. Baker Tilly works on taxable debt and soft loan agreements, focusing on business terms and risks.

Baker Tilly has assisted PHAs and private developers across the country in executing mixed-finance transactions that included a wide range of government subsidies including Capital Fund Financing Program (CFFP) financing, Project-Based Section 8, public housing ACC, RAD and more. Team members have experience with HUD mixed-finance requirements and frequently consult with clients on the regulatory requirements of their major funding sources and housing programs.

Our clients from our RAD experience

Baker Tilly’s active involvement in the housing industry has allowed us the opportunity to work on numerous and varied projects. Below is a select list of projects Baker Tilly and/or our professionals have worked on in the last five years. We would be happy to provide additional projects or project information upon request.

HUNTINGTON HOUSE (WISCONSIN RAPIDS, WI)	
Type	Senior residential (LIHTC, RAD/public housing)
Number of units/size	65 units / one, and two bedrooms
Development cost	\$1.6M
Funding sources	AHP funds from Federal Home Loan Bank of Chicago, Capital Funds
Role	Financial structuring and modeling, AHP application preparation, transaction support, RAD application and closing
Type of project	Huntington House is the rehab of RAD units under Section 8. In addition to this project, we are working with this housing authority to reposition the other assets in their portfolio.

THE HILLS (HILLSBORO, IL)	
Type	Family residential (LIHTC, RAD/public housing)
Number of units/size	50 units / one, two, three and four bedrooms
Development cost	\$15M
Funding sources	Illinois Housing Development Authority (IHDA) LIHTC 9%, Illinois Affordable Housing Tax Credit (State Donation Credits), AHP funds from Federal Home Loan Bank of Chicago
Role	Financial structuring and modeling, tax credit and AHP application preparation, transaction support and equity investor negotiations, RAD application and closing

THE HILLS (HILLSBORO, IL)

Type of project	<p>The Hills is the demolition of old public housing units and the new construction of LIHTC/RAD units under Section 8.</p> <p>In addition to this project, we are working with this housing authority to reposition the other assets in their portfolio.</p>
------------------------	---

HAWKINSVILLE REDEVELOPMENT (HAWKINSVILLE, GA)

Type	Family residential (LIHTC, RAD/public housing)
Number of units/size	86 units / one, two, three and four bedrooms
Development cost	\$15M
Funding sources	Georgia Department of Community Affairs (DCA) LIHTC 4%, DCA State Credits, Seller Financing
Role	Financial structuring and modeling, transaction support and equity investor negotiations, RAD application and closing
Type of project	Hawkinsville Redevelopment is the rehabilitation of three separate public housing sites using Section 2018-04 to receive tenant protection vouchers that will be project based.

MEADE VILLAGE (SEVERN, MD)

Type	Family residential (LIHTC, RAD/public housing)
Number of units/size	199 units / one, two, three, four and five bedrooms
Development cost	\$65M
Funding sources	Maryland Department of Housing and Community Development (DHCD) LIHTC 4%, Seller Financing, HOME funds
Role	Transaction support, RAD application and closing
Type of project	<p>Meade Village is the rehabilitation of public housing using Section 2018-04 as a RAD/SAC blend. In addition, there is a small new construction voucher component.</p> <p>In addition to this project, we are working with this housing authority to reposition the other assets in their portfolio.</p>

ALDRIDGE (FLINT, MI)

Type	Family residential (LIHTC, RAD/public housing)
Number of units/size	93 units / two, three and four bedrooms
Development cost	\$21.5M
Funding sources	Michigan State Housing Development Authority (MSHDA) LIHTC 4%, Seller Financing

ALDRIDGE (FLINT, MI)

Role	Financial structuring and modeling, tax credit application preparation, transaction support and equity investor negotiations, RAD application and closing, development services
Type of project	Aldridge is the rehabilitation of public housing units using the 2018-04 RAD/SAC blend and additional funds for being located in an Opportunity Zone. In addition to this project, we are working with this housing authority to reposition the other assets in their portfolio.

GREENFIELD AND ROODHOUSE (GREENE, IL)

Type	Family residential (LIHTC, RAD/public housing)
Number of units/size	46 units / one, two, three and four bedrooms
Development cost	\$13.7M
Funding sources	Illinois Housing Development Authority (IHDA) LIHTC 9%, Illinois Affordable Housing Tax Credit (State Donation Credits), AHP funds from Federal Home Loan Bank of Chicago
Role	Financial structuring and modeling, tax credit and AHP application preparation, transaction support and equity investor negotiations, RAD application and closing
Type of project	Greenfield and Roodhouse is the demolition of old public housing units and the new construction of LIHTC/RAD units under Section 8. In addition to this project, we are working with this housing authority to reposition the other assets in their portfolio.

OKATO MANOR (OCONTO, WI)

Type	Family residential (LIHTC, RAD/SC18 Blend)
Number of units/size	74 units / one, two and three bedrooms
Development cost	\$16.3M
Funding sources	Wisconsin Housing and Economic Development Authority (WHEDA) LIHTC 9%, WHEDA State 4% Credit, Capital Magnet Funds (CMF), AHP funds from Federal Home Loan Bank of Chicago, Seller Loan and Capital Funds
Role	Financial structuring and modeling, tax credit and AHP application preparation, transaction support and equity investor negotiations, RAD/SC18 application and closing
Type of project	Okato Manor is the rehab of an existing building and conversion of public housing to Section 8. Additional land allowed for the new construction of 12 townhome units on site. The project utilized the Close Out RAD/SC18 Blend that converted 80% of the units under Section 18 and 20% of the units under RAD thereby allowing for higher rents. As part of this process, Baker Tilly assisted with finding a voucher authority to manage the Section 18 units and was instrumental in assisting with the competitive waiver process.

The table below summarizes some of our work with current PHA clients.

BAKER TILLY'S PHA EXPERIENCE	STATE	# OF	TOTAL PROJECT	CREDITS
San Antonio Housing Authority	TX	135	\$23,333,000	9%
Danville Housing Authority	KY	312	\$56,280,000	4%
Montgomery County Housing Authority	IL	37	\$8,000,000	9%
Antigo Housing Authority	WI	84	\$5,200,000	9%
Wisconsin Rapids Housing Authority	WI	64	\$1,600,000	N/A
Housing Authority of Anne Arundel County	MD	189	\$42,000,000	4%
Greene County Housing Authority	IL	46	\$13,700,000	9%
Green Bay Housing Authority	WI	152	\$50,000,000	4%
Baraboo Community Development Authority	WI	TBD	TBD	9%
Greater Metropolitan Area Housing Authority of Rock Island	IL	486	TBD	4%, 9%
Evert Housing Commission	MI	109	TBD	4%, 9%
Housing Authority of the City of Milwaukee	WI	4,000+	Various	

Aligning key engagement team members with your goals

Your handpicked team of professionals offers a collaborative focus supported by the breadth and depth of our firm’s national resources. We believe in strong personal relationships, and this means a personal interest from some of our most experienced team members. Resumes for your engagement team members are on the following pages

PARTNER

Donald N. Bernards, CPA

Donald Bernards, partner in the real estate advisory group with Baker Tilly, has been active in many aspects of affordable housing since 1999.



Baker Tilly US, LLP

4807 Innovate Lane
Madison, WI 53718
United States

T: +1 (608) 240 2643

donald.bernards@bakertilly.com

bakertilly.com

Education

Bachelor of Business
Administration in accounting
University of Wisconsin-Madison

Don is well versed in structuring affordable housing transactions, including the tax issues. Don is adept at creating a checklist of major issues for each project that can put a deal at risk. Immersed in the affordable housing practice, Don has a wide range of experience with projects, owners and investors and has built a wide network of contacts within the field. His enthusiasm and passion for the industry are infectious. "It's not just about numbers," he says, "it's about the end product and growing capacity." Don has worked on affordable housing transactions in 26 states.

Specific experience

- Manages a portfolio of clients with the affordable housing industry utilizing various programs including Section 42 and Section 8
- Provides financial modeling for acquisition/rehabilitation and new construction tax credit deals
- Part of HUD technical assistance team providing Rental Assistance Demonstration (RAD) technical assistance nationwide to housing authorities through one-on-one training as well as presenting at educational conferences and seminars
- Consults on various 4 percent and 9 percent deals that have a RAD award and are working toward closing
- Assists in the preparation of Low-Income Housing Tax Credit (LIHTC) applications and applications for soft sources of financing, including HOME, Affordable Housing Program (AHP) and Community Development Block Grants (CDBG)
- Determines optimal Historic Tax Credit transaction structure, works with attorneys to ensure structure abides by safe harbor guidelines and advises on maximizing qualified rehabilitation expenditures (QREs)
- Assists with obtaining debt for various types of affordable housing, including taxable and various tax-exempt debt totaling more than \$350 million over the past five years
- Provides assistance with portfolio acquisition and disposition strategies and implementation
- In the past five years, assisted in raising and closing more than \$500 million in equity for LIHTC and Historic Tax Credit projects
- Reviews budgets and performs financial analysis on assisted living projects

PARTNER

Donald N. Bernards, CPA

Page 2

Specific experience, continued

- Assists with cost segregation studies for affordable housing properties
- Involved in many tax aspects of a project, from transaction structuring to planning and preparation
- Reviews 10 percent tests and cost certifications
- Clients include developers that are not-for-profit, Public Housing Agencies, Tribal Housing Entities and for-profits, as well as tax credit investors

Industry involvement

- Wisconsin Institute of Certified Public Accountants (WICPA)
- American Institute of Certified Public Accountants (AICPA)
- American Bar Association – Member Forum on Affordable Housing & Community Development Law; also, Tax Credits and Equity Financing Committee
- Tax Credit Advisory Board Member for State Housing Finance Agency
- Affordable Housing Tax Credit Coalition – Member of State Housing Tax Credit Group
- Frequent speaker at regional and national conferences on affordable housing issues, including the RAD Collaborative, Affordable Housing Finance, National Housing & Rehabilitation Association, National Association of Housing and Redevelopment Officials, HUD, Iowa Finance Agency, Minnesota Housing Finance Agency, Illinois Housing Development Authority, Wisconsin Housing & Economic Development Authority, Michigan State Housing Development Authority, among others

Community involvement

- United Way of Dane County Foundation board member
- United Way Affordable Housing Fund Committee Chair
- Luke House community meal program lead
- Luke House board member

SENIOR MANAGER

Kaitlin M. Konyn

Kaitlin Konyn, a senior manager with Baker Tilly's real estate transactions team, has been with the firm since 2015.



Baker Tilly US, LLP

4807 Innovate Lane
Madison, WI 53718
United States

T: +1 (608) 240 2425
kaitlin.konyn@bakertilly.com

bakertilly.com

Education

Bachelor of Science in housing studies
University of Minnesota—Twin Cities

Kaitlin specializes in consulting with, and assisting developers apply for various sources of funds to build multifamily, affordable housing developments. She provides advisory services on real estate transactions that typically involve tax incentives such as Low-Income Housing Tax Credits (LIHTC).

Specific experience

- Manages client relationships including nonprofit, for-profit and public housing authorities and assists with transaction structuring from concept to closing
- Assists in the preparation of LIHTC applications including 9 percent and tax-exempt bonds
- Consults on applications for soft financing sources including HOME and CDBG
- Prepares applications for AHP funds to various Federal Home Loan Bank regions including Boston, Chicago, Cincinnati, Indianapolis and Pittsburgh
- Provides financial modeling for acquisition/rehabilitation and new construction LIHTC deals
- Provides consulting to housing authorities and developers on the US Department of Housing and Urban Development (HUD) Rental Assistance Demonstration (RAD) program from initial application to award to financing plan to RCC to closing
- Strategically analyzes portfolios for housing authorities to determine potential repositioning options
- Assists with tracking and monitoring construction budgets
- Assists in coordinating and executing due diligence for prospective mixed-use and residential developments
- Assists in securing equity for LIHTC projects through networking with investors and reviewing letters of intent
- Completes first year tax credit delivery calculations
- Provides Year 15 analysis for LIHTC projects

Community involvement

- Rodney Scheel House Foundation, board member

MANAGER

Jenn Krieher, MPA, LEED AP

Jenn Krieher is a manager with Baker Tilly.



Baker Tilly US, LLP

205 N Michigan Ave
28th Floor
Chicago, IL 60601
United States

T: +1 (312) 228 7233
jenn.krieher@bakertilly.com

bakertilly.com

Education

Master of Public Administration
(MPA)
University of Wisconsin-Milwaukee

Bachelor of Arts in political science
Marquette University

Jenn has 17 years of affordable housing experience, with a strong housing preservation background. Working for 11 years at the U.S. Department of Housing and Urban Development (HUD) in the Office of Recapitalization gave Jenn the opportunity to interact directly with owners of affordable housing, including Public Housing Authorities (PHAs). As a RAD Transaction Manager at HUD, Jenn became familiar with repositioning from public housing to Section 8. Her previous position at the Housing Authority of the City of Milwaukee gave Jenn insight on resident relations, relocation, and reporting to HUD. Jenn earned her MPA degree as a HUD Community Development Work Study Scholar. She has working relationships with key players in housing across the country and deep knowledge of RAD and SAC programs.

Specific experience

- Strategically analyzes affordable housing portfolios for developers and housing authorities to determine potential repositioning and recapitalization options
- Provides consulting to developers and housing authorities on all repositioning programs offered by HUD, including the Rental Assistance Demonstration Program (RAD), Section 18 Demolition and/or Disposition, RAD/Section 18 Blends, and Voluntary Conversion, from initial application to closing
- Consults on and prepares all pre-application and application components for Section 18 Demolition and/or Disposition Applications through HUD's Special Application Center (SAC), including application for Tenant Protection Vouchers (TPVs) and project-basing

Industry involvement

- National Association for Housing and Redevelopment Officials (NAHRO)
- Women in Government Relations
- Community Development Financial Institutions (CDFI) Women's
- Frequent speaker at national and regional affordable housing conferences, including the National Association of Housing and Redevelopment Officials, National Leased Housing Association, and National Housing & Rehabilitation Association

MANAGER

Brian Greenan, HDFP, EDFP

Brian is a consulting manager with Baker Tilly's real estate advisory practice.



Baker Tilly US, LLP

205 N Michigan Ave
28th Floor
Chicago, IL 60601
United States

T: +1 (312) 240 2204
brian.greenan@bakertilly.com

bakertilly.com

Education

Graduate Certificate in Real Estate
University of Maryland, College
Park

Master of Arts
University of Maryland, Baltimore
County

Bachelor's degree
Ball State University
(Muncie, Indiana)

Brian works collaboratively with clients on Rental Assistance Demonstration projects from conception to financial closing, and with other HUD assisted projects that utilize vouchers, FHA insured debt, soft funds and tax credit equity.

Specific experience

- Assisting public housing authority clients with Rental Assistance Demonstration project coordination, including applications to HUD for housing assistance payments; managing the RAD resource desk project portal; document preparation during the concept call and RAD conversion commitment phases; responding to due diligence checklists from lenders and equity investors until financial closing
- Assisting clients with preparing fair housing and equal opportunity submittals for new construction and renovation proposals, project based voucher transactions, operating cost and utility allowance adjustments
- Assisting clients with HUD demolition and disposition application preparation, including data entry on the PIC portal, completion of HUD Forms and coordination of third party reports
- Assisting clients with preparing HUD choice neighborhoods transformation plan and implementation grant applications, with coordinating resident engagement and project coordination, and with responding to HUD reporting requirements during the grant lifecycle
- Assisting tribal housing clients with predevelopment planning, identification of funding sources and HUD project reporting
- Coordination with state and local Historic Preservation Offices on review and approvals for adaptive reuse and demolition of property with intrinsic historic or cultural value

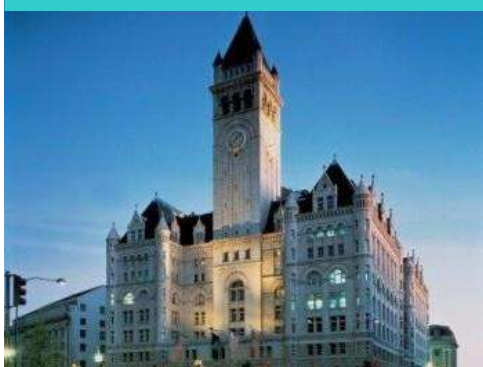
Continuing professional education

- Economic Development Finance Professional, the National Development Council
- Housing Development Finance Professional, the National Development Council

Community involvement

- Public Housing Resident Engagement and Stakeholder Engagement

RENO & CAVANAUGH PLLC



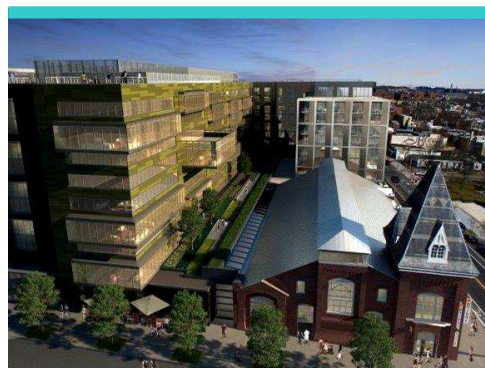
The Old Post Office
Washington, DC



Cornerstone Estates
Detroit, MI



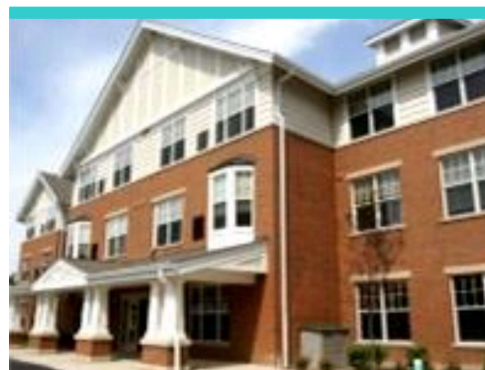
Ocean Point Plaza
Jersey City, NJ



The Hodge on 7th
Washington, DC



Quinnipiac Terrace
New Haven, CT



Blumeyer Senior Housing
St. Louis, MO

TABLE OF CONTENTS

Firm Overview.....	3
R&C's Practice Areas	4
Affordable Housing Development	4
Housing Policy and Regulation.....	4
Tax-Incentivized Development.....	4
Commercial Lending	5
Real Estate Development	5
Corporate Counsel	5
Litigation and Dispute Resolution	5

Firm Overview

Reno & Cavanaugh (R&C) is a national law firm that focuses on real estate, finance, economic development and affordable housing. From residential and mixed-use projects, to office buildings, shopping centers, and transit-oriented developments, R&C structures transactions to bring the full slate of public and private resources to bear. Founded in 1977 to improve housing and communities throughout the country, the firm has maintained this focus, while expanding its practice to include a broad range of real estate development, finance, regulatory, and legislative advocacy services.



The firm has represented clients engaged in some of the largest redevelopment efforts in the country, including Chicago's Plan for Transformation, economic development East of the River in Washington, D.C. and development in New Orleans, LA. Our firm has a wide variety of development- and finance-oriented clients seeking to use national and local programs in innovative ways. We represented a housing authority in one of two transactions cited by the U.S. Department of Housing and Urban Development (HUD) when creating the mixed-finance development process, which is used today to revitalize communities around the country. When the American Recovery and Reinvestment Act of 2009 (ARRA) invited private developers to join in competition with public entities for funding under the Neighborhood Stabilization Program 2 (NSP2), we worked with private and public entities in their application for \$30 million to acquire, rehabilitate, and redevelop foreclosed, abandoned, and vacant properties in the Nashville Metropolitan area.

From its inception, R&C has been at the forefront of housing and community development law and policy at a national level. Our firm has worked on nearly every major affordable housing legislative reform since 1977, including the HOPE VI program, the Quality Housing and Work Responsibility Act of 1998 (QHWRA), the federal Low-Income Housing Tax Credit (LIHTC) program, the Moving to Work (MTW) program, the Choice Neighborhoods program, ARRA, and the Rental Assistance Demonstration (RAD), among others. R&C was involved with drafting and seeking passage of much of the legislation that defines the rural housing programs presently administered by the U.S. Department of Agriculture's Rural Development Agency. Our attorneys have a working



knowledge of the Community Reinvestment Act, and we actively engage with the U.S. Treasury's Community Development Financial Institutions Fund, forming and advising Community Development Financial Institutions (CDFIs) and Community Development Entities (CDEs). Our attorneys worked on some of the first transactions involving the pledge of future housing authority Capital Funds to support the issuance of bonds. We regularly

counsel our clients with respect to issues of green building and energy efficiency, including: Energy Performance Contracts and Power Purchase Agreements and issues related to Renewable Energy and Alternative Energy Generation, Smart Growth, Transit-Oriented Development and Sustainable Development. Our firm does not simply provide legal counsel; we seek to improve the lives of the people and the communities we serve across the country.

R&C's Practice Areas

Our legal practice is organized into the following substantive areas:

Affordable Housing Development

The Affordable Housing Development practice focuses on all aspects of HUD affordable housing and community development programs including the Rental Assistance Demonstration (RAD) Program, HOPE VI, the Choice Neighborhood Initiatives, the Neighborhood Stabilization Programs I and II, the HOME Program, the Community Development Block Grant Program, the Section 8 Program as it relates to development, the more-specialized HUD development programs, as well as requirements that cross the programs such as the Fair Housing Act, Section 505 of the Rehabilitation Act of 1973, the Davis Bacon and Related Acts, the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970, and federal environmental requirements. Attorneys in this group work with the firm's public housing authority clients, developers, and other development professionals to document affordable housing and community development transactions to meet HUD requirements, the requirements of the Low income Housing Tax Credit (LIHTC) program, and local needs. R&C's work includes development and rehabilitation transactions in large urban cores (Baltimore), suburban areas (DeKalb County, GA) and rural communities (Missoula, MT).

Housing Policy and Regulation

This practice area focuses on all operational aspects of the public housing and Section 8 programs—both as the programs currently exist and how they might be improved. The firm's representation of the Council of Large Public Housing Authorities and the Housing Authority Insurance Group is managed through this group, which also assists clients with the Moving to Work Program, the RAD Program, board governance issues, executive contracts and compensation, procurement and audits or investigations by the HUD Office of Inspector General (OIG).

Tax-Incentivized Development

The Tax-Incentivized Development practice area focuses on federal, state, and local tax incentives that promote affordable housing and economic development. This group has expertise in the LIHTC, Historic Tax Credits, New Markets Tax Credits, Gulf Opportunity Zone Credits, Tax Increment Financing, Payments in Lieu of Taxes, and energy credits. The firm represents both for-profit and non-profit developers in LIHTC deals, including those layering on Historic Tax Credits,

New Markets Tax Credits, or other forms of tax incentives, as well as lenders providing additional financing to such developments.

Commercial Lending

The Commercial Lending practice area focuses on the firm's representation of affordable housing lenders, such as FHA lenders Berkadia Commercial Mortgage, CB Richard Ellis Capital, Prudential Mortgage Capital Company, Love Funding, Dougherty Mortgage LLC, and others. This group also coordinates the firm's work with conventional lenders to affordable housing transactions and community development transactions, such as Regions Bank, and our work as lender's counsel to the Housing Assistance Council, which been helping local organizations build affordable homes and create jobs in rural America for 40 years.

Real Estate Development

The Real Estate practice group encompasses R&C's traditional real estate development work. This group lends its expertise to all real estate matters both for affordable housing and community development efforts, but also works on more traditional market rate transactions ranging from property acquisition, to office leases, to sales of commercial property. It also deals with land use and Green/Sustainable Development and serves a wide variety of clients such as publicly traded companies, public agencies, for-profit developers or management companies, nonprofit developers, and cultural institutions (such as the National Children's Museum).

Corporate Counsel

R&C provides general counsel assistance to business organizations, nonprofits, cooperatives, public agencies, and executive staff across the nation on federal and state regulatory matters, good governance practices, and risk assessment and management. We quickly get to know our clients' businesses and are committed to protecting their best interests. We advise our clients on choice of business form, organizational governance, and board structures to prevent abuse or misuse of assets, establishing and maintaining arm's-length relationships with affiliates and subsidiaries, corporate and affiliate best practices, proper use of federal funding sources, and procurement requirements. We also draft resolutions needed for corporate actions, opine regarding real or perceived conflicts of interest, and provide opinion letters for transactions or other organizational undertakings. In addition, our attorneys advise clients on the federal laws dealing with nonprofit designations and local laws dealing with taxation of property owned by nonprofits, governmental agencies, quasi-governmental agencies and for-profits owning property. We help clients create 501(c)(3) and 501(c)(4) organizations and other nonprofit organizations to meet client goals.

Litigation and Dispute Resolution

R&C serves as litigation counsel for clients such as public housing authorities, private developers, for-profit and nonprofit organizations, and governmental agencies in matters ranging from federal

housing laws and regulations, general administrative law, real estate development, and zoning, land use, and subdivision issues. Our attorneys have experience representing parties in federal court litigation in more than 20 federal court districts throughout the country, located in 18 states and the District of Columbia, in the United States Courts of Appeal for the Sixth, Eighth, Ninth, and Tenth Circuits and in the United States Supreme Court. We have also served as counsel to court ordered public housing receiverships in Chester, Pennsylvania; Chicago, Illinois; the District of Columbia; and Kansas City, Missouri.

Newport Housing Solutions

ADFA 2022 4% LIHTC Application

Development Team Resume | General Contractor

Craig Custom Construction, LLC

P.O. Box 22668

Little Rock, AR 72221

501-255-6688 501-225-4306 fax

www.craigconstructionar.com

Executive Summary

Craig Custom Construction is a general contractor located in Little Rock, Arkansas, founded in 2003. With a specific competency in governmental and HUD projects, we are a leading contractor in the state of Arkansas in this field. At Craig Construction, we have the capabilities and resources of a large company with the flexibility and low overhead that allow us to offer our customers the best value in the area.

Over the last 3 years, we have successfully completed 2 RAD rehabs of occupied public housing communities. From concept to completion, RADPCA to turnover, Craig Construction worked tirelessly with all stakeholders for over a 5-year period to bring these projects to the desired successful completion for the benefit of the community as well as the stakeholders.

Navigating the complex process of developing and constructing a governmental or HUD project is an area of great proficiency for our team. We have a saying that these projects are 5-year long overnight successes. Patiently working as a team member with the owner, architect, developer, and other various project stake holders is the key.

Over the past 10 years, Craig Construction has successfully completed HUD projects funded by both 4% and 9% LIHTC as well as 221d4, 223f HUD and 538 USDA loans. We are thorough and competent in fulfilling the requirements of certified payroll (Davis Bacon) and Section 3, striving to employ local tradesmen and laborers in our projects. From the due diligence phase through the warranty/close out of a project we remain with the project.

Success on any project is a collaborative effort, not only with the stakeholders but with our construction teammates. Craig Construction has extensive relationships with the best subcontractors and suppliers in the state of Arkansas. We strive to assemble construction teams that will take pride and ownership in each project.

In this volatile time, it's important to communicate openly and often regarding each project. Craig Construction holds biweekly monthly staff meetings with all office and field personnel in attendance. On the project level, large projects have scheduled weekly or by monthly meetings with the project stakeholders. Additionally, weekly safety/project meeting are the norm on larger projects.

Safety is a top priority on our jobsites. On each project we have a designated safety officer who conducts site inspection, on-site safety meetings and deals with any injuries

that may occur. Not just hardhats and power cords, we believe that safety begins with a clean jobsite. Our goal is a safe and clean worksite and to date, Craig Construction has not been cited by OSHA.

Financially, Craig Construction has been able to thrive in good as well as depressed construction markets. We are small enough to quickly adapt to changes in the market while being large enough to weather the storm. Our conservative, yet adaptable approach has won the confidence of our surety company and, as a result, we enjoy a bonding capacity of over \$50,000,000.

Thank you for the opportunity to introduce Craig Construction. We look forward to playing a part in providing more safe and affordable housing for the deserving families of Arkansas.

Steve Craig

PREVIOUS PROJECTS

Craig Custom Construction, LLC

P.O. Box 22668

Little Rock, AR 72221

501-255-6688 501-225-4306 fax

www.craigconstructionar.com

Craig Custom Construction has performed multiple projects for the Pine Bluff Housing Authority under various architects over the years.

One of these projects named Crossroads, was a LIHTC new construction development. This project included site development and infrastructure as well as the construction of 65 single-family homes.

There were multiple delays getting to the initial closing so that construction could begin. Since this development was primarily funded with 9% LIHTC, there was a hard Placed in-Service date that needed to be achieved or the development would lose the invaluable tax credits.

Because of the delays, we did not receive a Notice To Proceed until May and had only 7 months to turn over the project and place all the units in service by December 31st. Further, it was a very wet year both at the beginning, when site infrastructure was taking place, and at the end of the project when roads were being paved and yards had to go it.

Not only did we complete the project on time, but it was also accomplished with no change orders. The homes were placed in service on time, Equity Partners tax credits were preserved and families into a beautiful new neighborhood.

Craig Custom Construction, LLC

P. O. Box 22668

Little Rock, AR 72221

501-255-6688 501-225-4306 fax

www.craigconstructionar.com

Stephen W. Craig, Managing Member

501-258-7210

steve@craigconstructionar.com

Incorporated April 7, 2003

Public Projects:

<u>Client</u>	<u>Contract Amount</u>
<u>Paragould Housing Authority</u> LIHTC – 2022-2023 (Pre-construction Phase) 48 Units in 24 duplexes	\$7,324,023
<u>Searcy Housing Authority</u> LIHTC - 2022-2023 (Current Construction) 60 Units in 6 Buildings	\$8,157,497
<u>State of AR, Division of Building Authority</u> 2020-2021 State Building Rehab	\$1,824,419
<u>Military Department of Arkansas</u> 2019-2020 Military Housing Rehab	\$532,671
<u>Habitat for Humanity of Central Arkansas</u> 2019-2020 ADFA funded construction of 11 single family residences	\$1,001,481
<u>Texarkana, AR Housing Authority</u> 2020 RAD Rolling Rehab of 50 public housing units	\$1,815,270
<u>Texarkana, AR Housing Authority</u> 2019-2020 RAD Rolling Rehab of 383 public housing units	\$9,712,210

<u>Pine Bluff Housing Authority</u> 2018-2019 Rolling Rehab of 257 public housing units	\$9,870,431
<u>Arkansas Department of Veterans Affairs</u> Central Arkansas Veterans Home 2015-2016 9 new buildings (100,000 sf)	\$21,000,000
<u>Dumas Housing Authority</u> LIHTC - 2017 60-unit apartment complex rehab	\$4,600,000
<u>Pine Bluff Housing Authority</u> LIHTC - 2013-2014 Built Subdivision Infrastructure 65-single family homes	\$1,632,000 \$6,441,624
<u>Jacksonville Housing Authority</u> LIHTC - 2012-2013 55-single family homes	\$6,150,170
<u>NSP II Consortium</u> (City of Little Rock, Metropolitan Housing Authority, Habitat for Humanity, & Better Community Developers) (2010) 24-single family homes & 3 duplexes	\$2,911,910

Bonding: Craig Custom Construction enjoys a bonding capacity in excess of \$50,000,000.

Mitchell, Williams, Selig, Gates & Woodyard, P.L.L.C.

FIRM PROFILE

Mitchell, Williams, Selig, Gates & Woodyard, P.L.L.C. is a full-service providing strategic, comprehensive legal counsel for everything from day-to-day needs to the most complex, specialized business matters. As progressive leaders in the legal community, we work as advocates and partners to help clients meet the variety of legal needs required to succeed in today's complex, competitive business environment.

At Mitchell Williams, our team of lawyers have a depth of knowledge, sophisticated professional experience and extensive relationships. Many of our team joined the firm with having established, distinguished careers in government, business and law. From working in the public sector as department heads, staff attorneys or general counsel to various state and federal agencies, to serving as in-house counsel for major local and regional corporations, our attorneys bring the value of business and industry experience to their work. The foundation of our firm has been, and continues to be, our solid long-term relationships with clients.

For more than 65 years, Mitchell Williams has worked together with our clients as trusted advisors and partners to navigate the most complex business environment together, now and for years to come.

AREAS OF SERVICE

We are a full-service law firm with specialized practices designed to provide clients with customized solutions to meet their legal needs.

BUSINESS

Bank & Finance | Capital Markets & Securities | Corporate Law | Corporate Governance & Public Companies
Information Security & Privacy | Financial Services | Intellectual Property | Mergers & Acquisitions | Municipal & Public Finance | Real Estate | Tax

LITIGATION

Appellate | Bankruptcy, Restructuring & Creditor-Debtor Rights | Class Action Defense | Commercial Litigation & Disputes | Employment & Labor | Health Care Litigation | Insurance Defense | Products Liability & Mass Tort | Professional & Medical Liability Defense | Real Estate Litigation | Toxic Tort & Environmental Litigation
Transportation Defense | Trust & Estate Litigation | Tax Controversy & Litigation

REGULATORY

Administrative Law | Bank Regulatory | Captive Insurance | Energy & Utility | Health Care | Government Relations
| Insurance Regulatory | Managed Care

SPECIALTY

Agriculture | Alcohol Permitting & Regulation | Copyright | Education | Environment & Natural Resources | Patent | Petroleum Marketing | Trademark Prosecution & Litigation | Wealth Planning, Trusts & Estates